

SMa Business Mission to Indonesia **30 Nov - 4 Dec 2009** **(Monday – Friday)**

Organized By:

Organized by Singapore Manufacturers' Federation (SMa)

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Singapore Manufacturers' Federation (SMa) will be organizing a Business Mission to Indonesia from the 30 Nov - 4 Dec 2009 (Mon – Fri), with the support of the Embassy of the Republic of Indonesia. This Business Mission will cover **Jakarta & Surabaya**.

We cordially invite companies who have interests to discover and venture into Indonesia to join us in this mission.

[Background Indonesia](#)

Indonesia is the world's fourth most populous nation at 210 million, after China, India, and the USA. It is the world's largest archipelago, consisting of 17,000 islands that stretch 4,000 kilometres from east to west. Over the last 30 years Indonesia has undergone rapid development, raising per capita income from US\$70 to US\$1,000 (1997).

Indonesia's wealth has largely been derived from the export of agriculture produce and mineral resources from its rural areas. However, with the onset of industrialization in and around the larger cities, the main drivers of the country's wealth shifted to **manufacturing, infrastructure projects, ICT, pharmaceutical, agricultural processing, beverages, biotechnology, cement, light manufacturing such as jewellery and electric appliances, computers and parts, integrated circuits, furniture, plastics, automobiles and automotive parts and the services sector**. Its attractiveness as an investment destination has been enhanced by its wealth of natural resources (e.g. agriculture produce, timber), oil, minerals and metals (e.g. tin, copper and nickel). Indonesia is the world's second largest tungsten producer and third largest tin producer.

Infrastructure has been well developed especially around the more populated areas of Java, Sumatra, and Bali. Its travel and transport facilities include efficient road and rail connections. As an archipelago, shipping capabilities are also well developed especially for the import and export of raw materials and agricultural goods. Most of the major islands have at least one port and all the major cities in the country are accessible by passenger planes.

Jakarta is the capital city of Indonesia. Located on the island of Java, it is also the country's largest city with a population of approximately 8.3 million. As the centre of government, business and industry, Jakarta is also designated as a special territory, meaning it is administered by a governor and enjoys the status of a province.

Major Exports

Textiles, natural gas, electrical equipment, crude petroleum, rubber, plywood

Major Imports

Machinery and equipment, chemicals, fuels, foodstuffs

Major Exporters

Japan, United States, Singapore, South Korea and China, Malaysia

Major Importers

Japan, Singapore, China, United States, Thailand, Australia, South Korea and Saudi Arabia

Bilateral Relationship

Singapore companies have also invested in a multitude of industries in Indonesia. In recent years, Singapore companies have also invested in the **banking and telecommunications sectors**. Furthermore, Indonesia is still remained as the top preferred destination for Singapore's investment in manufacturing, wholesale, retail trade, financial & insurance services and information & communication with 10.3% of the total Singapore's foreign investment.

Industries of focus for the mission:

Manufacturing, infrastructure, services sectors, transportation, logistics, telecommunication, chemical, pharmaceutical, construction, metal, machinery, electronics sectors, food & beverage, oil & gas.

Mission Objectives:

- To explore business opportunities in Indonesia.
- To gather Singapore companies to join efforts to invest and do business in Indonesia;
- To provide insights in doing business in Indonesia, such as visits to companies, meetings with relevant government authorities, and
- To explore the trade opportunities in both countries which include joint ventures, distributorship, technical licensing, sub-contracting, and marketing in Automation Technology (AT); Electrical, Electronics and Allied Industries (EEAI) and Metal, Machinery and Engineering (MME), Supply Chain and Oil & Gas Industry Groups

Mission Highlights:

- Individual Business Matching Meetings
- Obtain updated information and overview on the Indonesia Economy
- Understand trade regulatory environment
- Networking sessions with relevant government authorities, chambers of commerce, companies, factories and industrial parks and business meetings.

NEW! IMAP Support

NEW! **Up to 50% subsidies for hotel accommodation and economy class airfare** for 1 (one) representative! Participant must submit invoices / receipts for hotel accommodation and airfare to SMa within 7 days after the business mission. The 1 representative claiming the IMAP subsidy will not be eligible for DTD.

Double Tax Deduction Scheme (For the remaining representatives not enjoying iMAP)

For the Business Mission to Indonesia, all Singapore registered companies or firms with permanent establishments in Singapore and the primary purpose of promoting the trade of goods or provision of services may apply for Double Tax Deduction for Market Development Activities (DTD) scheme. DTD is provided under Section 14B of the Income Tax Act and is administered by IE Singapore. For full details on DTD eligibility and application, please visit www.iesingapore.com/dtd or call IE's Customer Service Centre at toll-free number 1800 - 437 7673.

To apply, please register your company with the DTD online system (you will receive an email confirmation within one working day) before filing your first DTD application. To file for a DTD application, the designated staff (including yourself) should have a Singpass ID and password for log-in.

** Note: DTD submission deadline: 7 days before the start of the business mission.*

MISSION ITINERARY

SMa Business Mission to Indonesia

Date	Time	Details
MON, 30 Nov 2009		
DAY 1 Jakarta (L & D)	09:10 – 09:45	Depart Singapore for Jakarta (SQ956) Courtesy Call to Ministry of Trade & Investment / Jakarta Investment Board Presentation by Badan Koordinasi Penanaman Modal, BKPM Networking Dinner
TUE, 1 Dec 2009		
DAY 2 Jakarta (L)		Courtesy Visit to Ministry of Industry Courtesy Visit to Ministry of Labour Courtesy Visit to KADIN (Jakarta Chamber of Commerce & Industry) Site Visit to Industrial Estate
WED, 2 Dec 2009		
DAY 3 Jakarta		Visit to Exhibition: Manufacturing Indonesia 2009 - Machine Tool Indonesia - Industrial Automation & Logistics Indonesia - Propak Indonesia - Plastics & Rubber Indonesia - Vehicle Manufacturing & Components
THURS, 3 Dec 2009		
DAY 4 Surabaya (L)	09:00 – 10.20	Depart Jakarta for Surabaya (GA308) Business Potential in Surabaya Investment Board Site Visit to manufacturing company
FRIDAY, 4 Dec 2009		
DAY 5 Surabaya (L)	18:40 21:55	Site Visit to Industrial Estate Site Visit to Port Depart Surabaya for Singapore (Mi225) Arrive in Singapore

*Note: Mission Itinerary is correct at date of printing and programmes are subject to change without notice.
(L) – Lunch, (D) – Dinner. Meals listed above are provided.*

MISSION COST & REGISTRATION

No	Details of Expenses	Estimated Costs	Contact Person
1	- Singapore / Garuda - Economy Class Return Airfare - SIN-CGK-SUB-SIN	Est. S\$650* (before IMAP)	Travel Agency to be advised (Payment of airfare & accommodation directly to travel agency)
	- Singapore / Garuda - Business Class Return Airfare - SIN-CGK-SUB-SIN	Est. S\$1,600* (before IMAP)	
2	- 3 nights in Jakarta - 1 nights in Surabaya - Single Room, 4 – 5 stars hotel with breakfast.	Est. S\$640 (before IMAP)	
3	Common Cost (mission gifts, printing of mission brochures, arrangement of business matching, rental of meeting rooms, coach, local destination transfers, meals and other miscellaneous expenses)	S\$650 (SMa Members) S\$900 (Non-members) Above incl GST (after IMAP)	Common Cost: Non-refunded Crossed Cheque payable to: Singapore Manufacturers' Federation
4	Out-front payment: Total Estimated Cost (Before IMAP reimbursement of up to 50%)	Est. S\$1,940 (SMa Members) Est. S\$2,190 (Non-member)	Attn to: Ms Katherine Heng 2 Bukit Merah Central #03-00 SPRING Singapore Building Singapore 159835 Closing date: 9th Nov 2009
	Total Estimated Cost (After IMAP reimbursement of up to 50%)	Est. S\$1,295 (SMa Members) Est. S\$1,545 (Non-members)	

**The above airfares and accommodation rates are subject to change.*

Attn: Katherine Heng
Fax: 6826 3068

REGISTRATION FORM SMa Business Mission to Indonesia

To avoid delays in processing your registration form, please ensure that all details are completed and ticked before you return the form via email: katherineheng@smafederation.org.sg, or fax: 6826 3068 and post to us.

PARTICIPANT'S & COMPANY'S PARTICULARS			
*Company		Company RGB No.	
*Name	<input type="checkbox"/> Dr / <input type="checkbox"/> Mr / <input type="checkbox"/> Ms / <input type="checkbox"/> Mdm:		
*Designation		SMa Member	<input type="checkbox"/> Yes <input type="checkbox"/> No
*Address			
*Postal Code		Mobile No.	
*Tel No.		*Fax No.	
*E-mail		*Website	
Name as in Passport		Nationality	
Passport No.		Expiry Date	
Date of Birth		Gender	<input type="checkbox"/> Male <input type="checkbox"/> Female
*Nature of Business / Company's Profile (Not more than 100 words)			
*Interested to BUY / SOURCE the following products			
*Interested to SELL the following products			
*Interested to seek JOINT VENTURE PARTNERSHIP for the following products			

Note: Information will be used in the mission brochure.

TRAVEL ARRANGEMENT SMA Business Mission to Indonesia

For participants who are traveling with the main group throughout:	
Flights (30 th – 4 th Dec 2009)	<input type="checkbox"/> Economy <input type="checkbox"/> Business
Accommodation (30 th Nov – 4 th Dec 2009)	<input type="checkbox"/> Single <input type="checkbox"/> Twin-share <input type="checkbox"/> Smoking <input type="checkbox"/> Non-Smoking
Accommodation required on these dates:	<input type="checkbox"/> 30 Nov <input type="checkbox"/> 1 Dec <input type="checkbox"/> 2 Dec <input type="checkbox"/> 3 Dec <input type="checkbox"/> 4 Dec
For participants who are NOT traveling with the main group on the 30 th Nov and 4 th Dec, please advice on the following:	
Arrival Flight no:	Departure Flight No:
Arrival Date:	Departure Date:
Arrival Time:	Departure Time:
<i>(Kindly note that SMA will not be liable for any expenses incurred on airport transfers for participants not traveling with the main group)</i>	
Any special diet:	

Compulsory Documents Required for Registration:

- Please send in your registration with the following documents preferably by email before **9 Nov 2009 Monday** to "**Singapore Manufacturers' Federation**",
Attention: Ms. Katherine Heng, International Trade Development Division
By Email: katherineheng@smafederation.org.sg
By Fax: (65) 6826 3068
- 1. Passport photo of the participant(s), preferably softcopy (via email) of at least 700KB for the mission brochure.
- 2. Completed registration form stating all required information. If the allocated space is insufficient, kindly use a MS WORD document
- 3. Company's Profile (Not more than 100 words) in MS Word in English.
- 4. VISA may be required for non-Singaporeans. Singaporeans & Malaysians do not require VISA to Indonesia.

Payment:

Please send the cheque for the **(SMA Common Cost)** together with a copy of the registration form, payable to "**Singapore Manufacturers' Federation**". At the back of the cheque, kindly indicate "**SMA Business Mission to Indonesia 2009**", attention to Ms. Katherine Heng, International Trade Development Division.

Address: 2 Bukit Merah Central #03-00 SPRING Singapore Building Singapore 159835.

SMA's Terms and Conditions:

- Information is correct as of date of circulation.
- SMA reserves the right to cancel / change any part of the event in the interest of the mission.
- **Full payment** is required together with **Return of Registration Form** latest by the **9 Nov 2009, Monday**
- SMA reserves the rights to accept / reject any registrations.
- Signing and return of registration form will deem your confirmation of participation. SMA reserves the rights to collect **Full Payment of Common Cost per pax** for any withdrawal.
- All notice of cancellation must be given in writing via email.
- No refund will be made for "**No - Show**" participants.

Thank you for your interest and we look forward to your participation.